
Quality Work by Qualified Workers

Date: February 12, 2018

Customer: Galveston County Navigation District No. 1

Location: Pelican Island Bridge

Thank you for the opportunity to provide a cost not to exceed on the following scope of work.

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| 1. Replace one set of submersible cabling, consisting of one (1) 37/C #12 and one (1) 19/C #10 | \$53,500.00 |
| 2. Replace one set of submersible cabling inside a 4" HDPE raceway | \$72,500.00 |
| 3. Replace both East and West cables | \$89,500.00 |
| 4. Replace both East and West cables using one HDPE as a raceway for each set | \$108,500.00 |
| 5. Replace the control room, electrical room and outdoor lighting With fourteen (14) Holophane Type EVT4 LED | \$12,500.00 |
| 6. Replace the rotary cam limit switches for the vehicular barriers | \$5,500.00 |
| 7. Replace the rotary selector switches in the control panel | \$0 |
| 8. Replace change out the lights on the barriers and gates to LED (Traffic signals have been converted to LED) | \$15,500.00 |
| 9. Replace disconnect and enclosures along the handrail and on the deck below Replace 20 cables and any broken insulators | \$28,000.00 |

Thank you,

Gary Saenz

#4. Includes #1, #2 and #3